# ECOPETROL: Labor Deal And Renewable Push Will Support Balanced Medium-Term Outlook

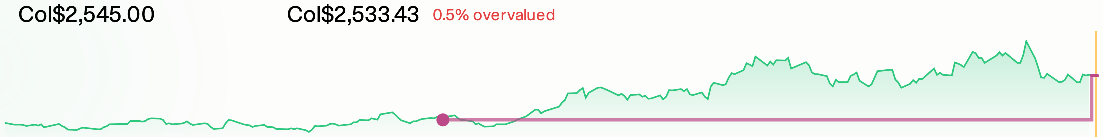
Diversified Midstream And Low Carbon Expansion Will Support Long Term Earnings Stability

ECOPETROL AnalystConsensusTarget Not Invested Published 04 Dec 2025 0 views

Update shared on 10 Jul 2026 Fair value Increased 36%

11 Jul
Col$2,545.00

AnalystConsensusTarget's Fair Value
Col$2,533.43 0.5% overvalued



1Y 39.8% 7D -0.2%

Analysts have adjusted their price target for Ecopetrol to COP2,533 from COP1,867, citing updated views on revenue growth, profit margins and future P/E assumptions that feed into their valuation work.

## What's in the News

- Ecopetrol reached a new six year collective bargaining agreement with the Oil Workers Union (Unión Sindical Obrera, USO), along with 66 agreements with other labor unions, covering working conditions, health and education benefits, diversity and inclusion initiatives, and social investment. Source: Company key developments.
- The company plans to complete the formalization and filing of the new collective agreement with the Ministry of Labor and to hold joint nationwide sessions with USO to explain the terms to employees and other stakeholders. Source: Company key developments.
- Ecopetrol agreed to acquire a 49% interest in the JK1 and JK2 wind projects within the Jemeiwaa Ka'I cluster in La Guajira, with an aggregate acquisition value of about US$25.5 million and an assigned capacity of 259 MW, in partnership with AES Colombia. Source: Company key developments.
- Conditions precedent for the remaining four projects in the Jemeiwaa Ka'I wind cluster are still pending View valuation has indicated it will inform the market of further steps once those conditions and legal requirements ar Company key developments.
- Ecopetrol reported several corporate governance and management updates, including the registration of amended Bylaws with the Bogotá Chamber of Commerce and board meetings to consider the resignation of Juan Gonzalo

Castaño Valderrama and to review the timing of unpaid leave for CEO Ricardo Roa Barragán. Source: Company key developments.

## Valuation Changes

- Fair Value: updated from COP1,866.67 to COP2,533.43, indicating a higher implied valuation for Ecopetrol in the latest model.
- Discount Rate: adjusted from 17.95% to 17.11%, indicating a slightly lower required return in the updated assumptions.
- Revenue Growth: moved from an assumed decline of 4.88% to an expected increase of 1.06% in the updated forecast.
- Net Profit Margin: revised from 10.77% to 10.33%, reflecting a slightly lower profitability assumption for Ecopetrol.
- Future P/E: increased from 10.8x to 13.4x, indicating a higher valuation multiple applied to Ecopetrol's projected earnings.

4 Set Fair Value

### Have other thoughts on Ecopetrol?

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